



## Clinical Consultant

*Reports to Manager of Consumer and SLP Sales*

### **Major Objectives, Responsibilities, and Tactics:**

Increase sales by:

- Providing remote consultation to speech-language pathologists while trialing Lingraphica Speech Generating Devices (SGDs)
- Providing remote training to clients trialing SGDs and their communication partners
- Fostering relationships with SLPs
- Collaborating with the Inside Sales team to facilitate funding for SGDs
- Collaborating with Outside Sales Team to identify and follow best practices

Contribute to company growth and product development by:

- Provide ASHA CE approved onsite in-services and webinars for SLPs, rehab directors, and other rehabilitation professionals
- Offer remote training and support for long-term loaner programs
- Serving as the customer voice
- Acting as a liaison between SLPs and marketing
- Exhibiting at tradeshow and conferences
- Contribute on special projects, as needed

### **Requirements:**

#### Qualifications

- Communication skills
- Consultative skills
- Organizational skills
- Time management skills
- Presentation skills
- Comfortable working virtually

#### Travel Requirements (on-hold due to COVID)

- Travel to home office for annual company meetings and other events approximately 2-4 times per year.
- Travel to national conventions and conferences, as needed.

#### Location

- West Coast or ability to accommodate Pacific Time Zone

#### Spoken Language

- Fluent in both Spanish and English, preferred

cont.



## Clinical Consultant (cont.)

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### Requirements (cont.):

#### Work Experience

- 1-3 years clinical experience in speech pathology
- AAC experience preferred

#### Formal Education

- Bachelor's degree, required
- Masters in Speech Language Pathology, required

#### Licensure or Certifications

- SLP license and CCCs

#### Continuing Education

- Internal compliance of insurance/reimbursement regulations
- CEUs as needed to retain SLP license
- Awareness of latest advances in AAC industry including new disease states/diagnoses and treatment options for patients with aphasia, apraxia and dysarthria